# Endogenously Segmented Asset Market in an Inventory Theoretic Model of Money Demand<sup>\*</sup>

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#### Abstract

This paper studies the effects of monetary policy in an inventory theoretic model of money demand. In this model, agents keep inventories of money, despite the fact that money is dominated in rate of return by interest bearing assets, because they must pay a fixed cost to transfer funds between the asset market and the goods market. Unlike the exogenous-timing models in the literature, the timings of money transfers are endogenous. By allowing agents to choose the timings of money transfers, the model endogenizes the degree of market segmentation as well as the magnitude of liquidity effects, price sluggishness and variability of velocity. First, I show that the endogenoustiming model can generate the positive long run relationship between money growth and velocity in the data which the exogenous-timing model fails to capture. Second, I show that the short run effects of money shocks in an exogenous-timing model (such as the linear inflation response to money shock, the liquidity effect and the sluggish price adjustment) are not robust. In an endogenous-timing model, the equilibrium response to money shocks is non-linear and non-monotonic. Moreover, for large money shocks, there is no liquidity effect and no sluggish price adjustment.

J.E.L. Classification Numbers: E31, E41, E50

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# 1 Introduction

An important characteristic for a good monetary model to have is the ability to reproduce the real world's response to monetary policy. Many economists agree, for instance, that empirical evidence supports the presence of liquidity effects, sluggish price adjustment and the variability of the velocity of money<sup>1</sup>. The liquidity effect is viewed as an important channel through which the monetary policy has impact on the economy. And the magnitude of the policy impact on nominal output, as suggested by the equation of exchange, depends on the velocity of money. If the price level cannot adjust fully, then the short run real output has to be affected. Therefore, responses of the interest rate, price level and velocity play critical roles in determining the short run real effects of monetary policy. Standard monetary models, however, have difficulties generating these features. For example, in a standard cash-in-advance (CIA) model, a temporary money shock results in an immediate and full adjustment of price level, without any effect on the interest rate or the velocity of money <sup>2</sup>. The key reason is that agents in a CIA model are allowed to transfer money from an asset market to the goods market costlessly every period<sup>3</sup>.

Some economists have argued that introducing frictions into the asset market can improve the performance of the standard model (See Baumol (1952), Tobin (1956), Lucas (1990) and Alvarez, Atkeson and Kehoe (1999)). In this paper, I build on this literature to endogenize agents' decision on money transfers between the goods market and the asset market by

<sup>&</sup>lt;sup>1</sup>Liquidity effects refer to the drop in short-term interest rates in response to money injections. See Cochrane (1989), Christiano, Eichenbaum and Evans (1995, 1997), Strongin (1992), Gordon and Leeper (1994) and Hamilton (1997) for empirical support. Price sluggishness refers to the slow response of the price level to money shocks. See, for example, Christiano, Eichenbaum and Evans (1997, 2001). Variability of velocity refers to the long-run and short-run fluctuations of the income velocity of money. See Hodrick, Kocherlakota and Lucas (1991) and Wang and Shi (2001).

<sup>&</sup>lt;sup>2</sup>While a limited participation model can produce liquidity effects, it cannot match the degree of the price sluggishness and the variability of velocity. Also, a standard sticky price model is able to generate price sluggishness but it has difficulty matching the magnitudes of the other two features. See, for example, Christiano (1991), Christiano, Eichenbaum and Evans (1997), Edge (2000), Keen (2001) and Dotsey and King (2001).

<sup>&</sup>lt;sup>3</sup>When money is injected into the asset market, all agents are on the demand side of the transaction. They just increase their cash holdings in equal proportion to the money shock, without affecting the equilibrium interest rate. Because agents spend all of their cash holdings in the goods market immediately, there is a proportional jump in the current price level and the velocity of money is identically equal to 1.

assuming that agents must pay a fixed transaction cost to transfer money. In my model, the optimal timing of money transfers is determined by the trade-off between the transaction cost and the interest forgone by holding money. Because of the fixed cost, agents may choose to keep inventories of money instead of making transfers every period. As a result, the asset market is segmented in the sense that when the government injects money, only a fraction of agents, currently in contact with the asset market, are on the other side of the transaction. Therefore, the interest rate must decline to induce these agents to absorb a disproportionate share of the new money, leading to the liquidity effect. Because the new money is then kept as an inventory by this fraction of agents and is spent gradually over several periods' time, the price level rises gradually through time, even though prices are completely flexible, resulting in the sluggish price response. Also, the money injection can change the distribution of money shares across agents, leading to the variability of the velocity. Moreover, by endogenizing the degree of market segmentation, the model also endogenizes the degree of price sluggishness, the fluctuation of velocity and the magnitude of liquidity effects. I refer this model as an inventory model of money demand with *endogenous timing* of transfers.

Alvarez, Atkeson and Edmond (2003) study a simplified version of the framework discussed above, which I refer as an inventory model with *exogenous timing* of transfers. Their exogenous-timing model can also generate the liquidity effect, the price sluggishness and the variability of velocity. But, instead of endogenizing the timing of money transfers, their model exogenously imposes a restriction that agents must make transfers once every N > 1periods, where N is taken as a parameter. Under this restriction, agents are not allowed to adjust the timing of transfers in response to policy interventions, even in extreme changes of circumstance. As suggested by Lucas's critique, the validity of their model implications is questionable because private agents' choice of money transfer timing is taken as a structural parameter invariant under interventions. In particular, one would expect that, if agents are allowed to adjust their transfer timings, a money injection may induce more agents to make money transfers in the current period, and thus dampen the liquidity effect. Moreover, a sufficiently large inflation may cause agents to increase their transfer frequencies, and thus speeding up the price adjustment process.

The main objective of this paper is to derive long run and short run effects of monetary policy in an endogenous-timing model and contrast its implications with that in an exogenous-timing model. For a small money shock, agents do not adjust their transfer frequencies and thus the two models produce the same implications. For a large money shock, however, it is optimal for agents to adjust their transfer frequencies and thus the implications of two models differ.

My key findings are as follows. I show that the endogenous-timing model can generate the positive long run relationship between money growth and velocity in the data which the exogenous-timing model fails to capture. In an exogenous-timing model, the long run velocity of money is decreasing in money growth. In an endogenous-timing model, there are discrete jumps in the long run velocity as money growth rate rises. I also study the short run effects of money shocks. First, in an exogenous-timing model, responses to money shocks are linear and monotonic. By contrast, in an endogenous-timing model, responses are non-linear and non-monotonic. Second, an exogenous-timing model is a good approximation of the endogenous-timing model only for small money shocks. For large money shocks, implications of the exogenous-timing model are not robust.

This paper is related to the existing literature of inventory theoretic models of money demand. These models are first studied by Baumol (1952) and Tobin (1956) who consider the optimal cash management of an individual agent. Jovanovic (1982), Romer (1986) and Chatterjee and Corbae (1992) develop general equilibrium versions of these models and use them to study how different constant inflation rates affect the steady state. All of those models, however, cannot examine the dynamic response to money shocks and thus cannot study such issues as the sluggishness of the price adjustment and the presence of the liquidity effect. While Grossman and Weiss (1983), Rotemberg (1984) and Alvarez, Atkeson and Edmond (2003) study the effect of monetary policy in the transition, they consider exogenous-timing models and thus agents are not allowed to adjust their transfer frequencies in response to policy shocks. Another related work is Alvarez, Atkeson and Kehoe (1999). In their model, agents also have to pay a fixed cost to trade asset. However, they assume that the CIA constraint is always binding and thus agents do not keep inventories of money.<sup>4</sup>

The remainder of this paper is organized as follows. In section 2, I outline the model setup. In Section 3, I present properties of the stationary equilibrium in the exogenous-timing and endogenous-timing models. Section 4 discusses the long-run relationship between the velocity of money and the money growth. Section 5 derives short-run responses of the economy to money policy shocks. Section 6 concludes this paper.

# 2 Model

Consider a cash-in-advance economy with an asset market and a goods market. Time is discrete and denoted t = 0, 1, 2, ... There is a measure one of households. Each household comprises of a seller and a buyer. We assume that each household  $i \in [0, 1]$  has access to two financial accounts: the brokerage account manages its portfolio of assets and the checking account manages its money balance held for transactions in the goods market. There is a government that injects money into the asset market via open market operations. The supply of money stock in period t is  $M_t$  and the (gross) growth rate is  $\mu_t = M_t/M_{t-1}$ .

Households that participate in the open market operation purchase money with assets held in their brokerage accounts. These households must transfer money to their checking account before they can spend it on consumption. To make a transfer of money, a household needs to pay a fixed utility cost  $\eta_t > 0^{-5}$ . Each household receives one unit of endowment of consumption good at the beginning of each period and the preference of household *i* is represented by

$$\sum_{t=0}^{\infty} \beta^{t} [\log c_{t}(i) - \eta_{t} J(x_{t}(i))], \quad 0 < \beta < 1$$
(1)

 $<sup>^{4}</sup>$ Grossman(1987) studies a Baumol-Tobin model with proportional transaction costs in which the money transfer timing is partly endogenous.

<sup>&</sup>lt;sup>5</sup>Measuring the fixed cost in terms of utility allows for a direct comparison with the existing exogenoustiming models in which no goods are lost as a result of money transfers.

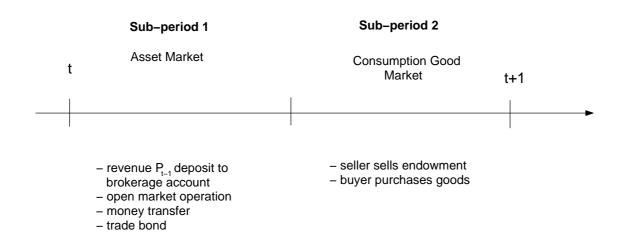


Figure 1: Time line

In (1),  $c_t(i)$  and  $x_t(i)$  denote respectively the real amount of consumption and money transfer of *i* in period *t*. J(x) is an indicator function such that J(x) = 1 when  $x \neq 0$  and J(x) = 0when x = 0. The timing of the model is as follows. Each period is divided into two subperiods (Figure 1). In the first sub-period, each household trades assets held in its brokerage account in the asset market. In the second sub-period, the buyer in each household purchases consumption in the goods market using money held in the checking account, while the seller exchanges the endowment in the goods market for  $P_t$  amount of money which denotes the price level in the current period. In the next period, the revenue is deposited into the household's brokerage account in the asset market.

We turn now our attention to the technology of transferring balances between the brokerage and the checking accounts. There are two special cases. First, when the transfer timing is exogenous, each household can only make transfers once every N periods where Nis a parameter, irrespective of the state of the economy. If N = 1, it reduces to the standard cash-in-advance model. Second, when the transfer timing is endogenous, all households can make transfers in the current period after paying a fixed cost. One would choose to make a transfer when the benefits of doing so outweigh the associated fixed cost and thus the transfer decision depends on the condition of the economy. These special cases may be represented by the following two specifications of the fixed cost. Suppose a household is allowed to make a money transfer in period t after paying a fixed utility cost  $\eta_t$ . If the transfer timing is exogenous with a transfer opportunity once every N periods, then the fixed cost paid by a type  $j \in \{0, 1, ..., N - 1\}$  household is given by

$$\eta_{j+s} \begin{cases} = 0, & \text{for } s = 0, N, 2N, \dots \\ = \infty, & \text{otherwise} \end{cases}$$

When the transfer timing is endogenous, I assume that  $\eta_t = \eta > 0$  for all t.

The money holding of household i at the beginning of the second sub-period is denoted  $M_t(i)$  which is equal to the quantity of money that it held over in its checking account last period  $Z_{t-1}(i)$  as well as the transfer  $P_t x_t(i)$  made this period. The household spends part of  $M_t(i)$  on goods,  $P_t c_t(i)$ , and carries the unspent balance in its checking account into next period,  $Z_t(i) \ge 0$ . In sum:

$$M_t(i) = Z_{t-1}(i) + P_t x_t(i),$$
(2)

$$M_t(i) \ge P_t c_t(i) + Z_t(i) \tag{3}$$

In addition to the constraints on the household's checking account, the household also faces a sequence of constraints on its brokerage account. I assume that, in the asset market, the household can trade one-period bonds, each of which pays one dollar into the household's brokerage account next period. Let  $B_t(i)$  denote the stock of bonds held by household *i* at the end of period *t*. I assume that each household's real bond holdings must remain within an arbitrarily large bound. A household's bond and money holdings in its brokerage account must satisfy:

$$B_{t-1}(i) + P_{t-1} - P_t \tau_t = q_t B_t(i) + P_t x_t(i), \tag{4}$$

where  $q_t$  is the price of bond in period t and  $P_t \tau_t$  are nominal lump-sum taxes. Each household maximizes (1) subject to (2),(3) and (4).

Let  $B_t$  be the total stock of government bonds in period t. The government faces a sequence of budget constraints

$$\overline{B}_{t-1} = M_t - M_{t-1} + P_t \tau_t + q_t \overline{B}_t,$$

together with an arbitrarily large bound on the government's real bond issuance. The market clearing conditions are given by:

$$\int_0^1 c_t(i)di = 1$$
  
$$\int_0^1 M_t(i)di = M_t$$
  
$$\int_0^1 B_t(i)di = \overline{B}_t$$

An equilibrium of this economy is a collection of prices  $\{q_t, P_t\}_{t=0}^{\infty}$ , household decision  $\{c_t(i), x_t(i), B_t(i), M_t(i), Z_t(i)\}_{t=0}^{\infty}$ , and a government policy  $\{\tau_t, \mu_t, \overline{B}_t\}_{t=0}^{\infty}$ , such that the household decision solves its problem when prices are taken as given and the government budget constraint, and the goods market, money market, and the bond market clearing conditions are satisfied for all t.

# 3 Stationary Equilibrium

This section derives the properties of the stationary equilibrium. I first examine the benchmark case with exogenous transfer timing and then move to the case with endogenous transfer timing. I assume that the gross money growth rate is constant at  $M_t/M_{t-1} = \mu_{ss}$ . The nominal variables are first scaled by the aggregate money stock by defining  $\bar{b}_t = \bar{B}_t/M_t$ ,  $b_t(i) = B_t(i)/M_t$ ,  $z_t(i) = Z_t(i)/M_t$ , and  $p_t = P_t/M_t$ .

## 3.1 Exogenous-Timing Model

In the exogenous-timing model, each household is allowed to make a transfer once every N periods. In each period, there are N types of households (s = 0, 1, 2, ..., N - 1 where s is the number of time periods since a household last withdrew from the brokerage account) and each type is of measure  $\frac{1}{N}$ . I aim to derive a stationary equilibrium with constant prices (p,q). To derive the equilibrium, I need to choose an initial distribution of bond holdings which will give rise to a constant bond price  $q = \frac{\beta}{\mu_{ss}}$ . <sup>6</sup> As shown in the Appendix, the first order conditions of households imply that the consumption and money holdings of a type j agent is given by

$$c_j = \frac{\beta^j (1-\beta)}{\mu_{ss}^j (1-\beta^N)} x \tag{5}$$

$$z_j = \frac{\beta^{j+1}(1-\beta^{N-j-1})}{1-\beta^N} \frac{xp}{\mu_{ss}^j}, j = 0, 1, ..., N-1$$
(6)

Note that after a type 0 household replenishes its checking account, its money holding,  $z_s$ , is decreasing over time until it is exhausted in N periods' time. Due to discounting and inflation, the amount of consumption,  $c_s$ , is decreasing over time (by a factor  $\frac{\beta}{\mu_{ss}}$ ) until the next withdrawal. The goods market and the money market equilibrium conditions imply

$$x = N \frac{1 - \beta^N}{1 - \beta} \left( \frac{1 - \beta/\mu_{ss}}{1 - \beta^N/\mu_{ss}^N} \right)$$
(7)

$$p = \left(\sum_{s=0}^{N-1} \frac{1}{\mu_{ss}^s} \frac{\beta^s (1-\beta^{N-s})}{1-\beta}\right)^{-1} \frac{1-\beta^N/\mu_{ss}^N}{1-\beta/\mu_{ss}},\tag{8}$$

In a standard cash-in-advance model, N = 1, and all of the money stock is circulated every period, accordingly the price level is one. Finally, it can be shown that the bond holdings are given by

 $<sup>^{6}</sup>$ I focus on equilibria in which no households hold money in the brokerage accounts, and households exhaust their money holding before making transfers. See the Appendix for the details.

$$\begin{pmatrix} b_0 \\ \vdots \\ \vdots \\ \vdots \\ b_{N-1} \end{pmatrix} = \begin{pmatrix} -\mu_{ss}q & 0 & \cdots & 0 & 1 \\ 1 & -\mu_{ss}q & 0 & \cdots & 0 \\ 0 & 1 & -\mu_{ss}q & \ddots & 0 \\ \vdots & \ddots & \ddots & \ddots & 0 \\ 0 & 0 & 0 & 1 & -\mu_{ss}q \end{pmatrix}^{-1} \begin{pmatrix} px\mu_{ss} + p\mu_{ss}\tau - p \\ p\mu_{ss}\tau - p \\ \vdots \\ p\mu_{ss}\tau - p \end{pmatrix}$$

## 3.2 Endogenous-Timing Model

In the endogenous-timing model, all households can choose to make transfers in response to the condition of the economy. Given  $(z_{-1}, b_{-1}, p_{-1})$ , a household chooses sequences of consumption, transfer, bond and money holding to maximize

$$\sum_{t=0}^{\infty} \beta^t \left[ log c_t - J(x_t) \eta \right]$$

s.t. 
$$b_t = \frac{1}{q_t} \left[ (b_{t-1} + p_{t-1}) / \mu_{ss} - p_t(\tau + x_t) \right]$$
  
 $z_t = z_{t-1} / \mu_{ss} + p_t(x_t - c_t)$   
 $J(x) = \begin{cases} 0 & if \ x = 0 \\ 1 & if \ x \neq 0 \end{cases}$ 

I first consider the decision of a household with  $z_{-1} = 0$  and show that, with constant prices, it is optimal to choose equally spaced transfers. Let  $d^* = (0, t_1^*, t_2^*, ...)$  denote the optimal choice of transfer dates. It is shown in the Appendix that, if  $p_t = p$  and  $q_t = q = \frac{\beta}{\mu_{ss}}$ for all t, then  $t_{j+1}^* - t_j^* = t_1^* = n$  for j = 1, 2, ... and for some positive integer n.<sup>7</sup>

How should this household choose the optimal n? Increasing n makes the payment of the transfer cost less frequent but also makes the consumption profile less smooth. This tradeoff

 $<sup>^{7}</sup>$ Similar results can be found in continuous time inventory theoretic models such as Tobin (1956) and Romer(1986).

is illustrated by the two functions G(n) and D(n) in Figure 2 (derived in the Appendix).  $D(n) = \ln(\frac{\beta}{\mu_{ss}})(1 - \beta^n + n \ln \beta)$  represents the marginal utility cost of increasing n due to the unsmoothed consumption profile.  $G(n) = -\eta(1-\beta) \ln \beta$  represents the marginal utility gain of increasing n due to less frequent payment of transfer cost.

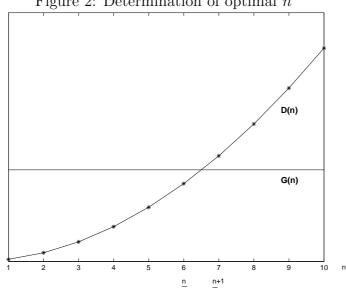


Figure 2: Determination of optimal n

Because  $G(n) > 0, D(0) = 0, D(\infty) = \infty, D'(n) > 0$  and D''(n) > 0, we can define a unique  $\hat{n}$  that solves  $D(\hat{n}) = G(\hat{n})$ . Denote the value of choosing n by V(n). When  $n < \hat{n}, V(n)$  is increasing in n because the marginal gain from the transfer cost reduction can compensate for the marginal cost of having a unsmoothed consumption profile. When  $n > \hat{n}, V(n)$  is decreasing in n because the marginal cost of a unsmoothed consumption profile outweighs the marginal gain from saving the transfer cost. Define  $\underline{n}$  as the integer part of  $\hat{n}$  so that  $\underline{n} \leq \hat{n} < \underline{n} + 1$ . The optimal choice of n, denoted as  $n^*$ , is given by

$$n^* = \begin{cases} \underline{n} & if \ V(\underline{n}) \ge V(\underline{n}+1) \\ \underline{n}+1 & if \ V(\underline{n}+1) \ge V(\underline{n}) \end{cases}$$

After solving the individual problem, we can now turn to derive properties of the symmetric stationary equilibrium (SSE). In what follows, we focus on equilibria in which the initial endowments of bonds are such that the fraction of households making money transfers is constant over time. Moreover, the initial bond holding is such that households that make transfers at the same period start with identical initial wealth. It is shown in the Appendix that, for each set of  $(\eta, \beta, \mu_{ss}, \tau)$ , a SSE exists, and generically, this is the unique SSE.

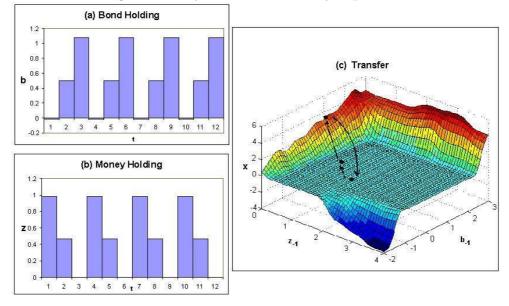


Figure 3: A symmetric stationary Equilibrium

As an example, Figure 3 shows the cycles of money and bond holdings as well as the optimal transfer as a function of the money and bond holdings,  $x(z_{-1}, b_{-1})$ , in a SSE with  $(\eta, \beta, \mu_{ss}, \tau) = (0.5, 0.9, 1, 0.1)$ . In this equilibrium, a household chooses to withdraw once every three periods. Graph (c) shows that, when  $z_{-1}$  is low and/or  $b_{-1}$  is high, the household tends to withdraw from the brokerage account. When  $z_{-1}$  is high and  $b_{-1}$  is low, it tends to deposit to the brokerage account. In all other cases, it chooses not to transfer.

A distinct feature of an endogenous-timing model is that N responds to changes in the state of the economy. How is the equilibrium value of N affected by the sizes of the fixed cost and money growth? Note that an increase in  $\eta$  shifts G(n) upward and leaves D(n)unchanged. An increase in  $\mu_{ss}$  shifts D(n) upward and leaves G(n) unchanged. Therefore, the equilibrium value of N is increasing in  $\eta$  and decreasing in  $\mu_{ss}$ <sup>8</sup>. The intuition is that the net gain from making a transfer is increasing in the inflation rate and is decreasing in

 $<sup>^{8}</sup>$ Jovanovic(1982) and Romer(1986) consider continuous time models in settings different from this paper and derive similar conclusions.

the fixed cost. Figure 4 plots the equilibrium choice of N for different combinations of  $\eta$  and  $\mu_{ss}$ , when  $\beta = 0.9$ . Note that, when  $\eta = 0$ , the model degenerates to the standard cash-in-advance model in which households make transfer every period (N = 1).

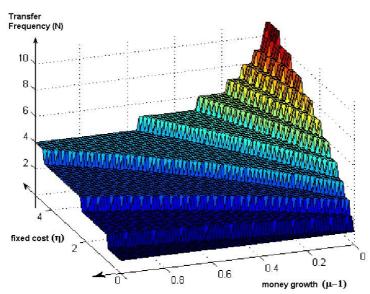


Figure 4: Endogenous Choice of  $N(\beta = 0.9)$ 

# 4 Velocity and Money Growth in the Long Run

This section discusses the long-run relationships between the velocity and the money growth rate in the exogenous-timing model and the endogenous-timing model. I will argue that the implication of the endogenous-timing model is more consistent with the data.

## 4.1 Exogenous-Timing Model

In the exogenous-timing model, it can be shown that the aggregate velocity of the economy in a stationary equilibrium is given by

$$\overline{v} = \left(\sum_{j=0}^{N-1} \frac{1}{\mu_{ss}^{j}} \frac{\beta^{j} (1-\beta^{N-j})}{1-\beta}\right)^{-1} \frac{1-\beta^{N}/\mu_{ss}^{N}}{1-\beta/\mu_{ss}},$$

and, as  $\beta \to 1$ , it becomes

$$\overline{v} = \left[\sum_{j=0}^{N-1} \frac{N-j}{\mu_{ss}^j}\right]^{-1} \frac{\mu_{ss}^N - 1}{\mu_{ss}^{N-1}(\mu_{ss} - 1)}$$

Note that, when N = 1, the model reduces to the standard cash-in-advance model and the velocity is constant at one. The following proposition concerns the effect of the money growth when N > 1:

**Proposition 1:** In an exogenous-timing model, if N > 1, as  $\beta \to 1$ ,  $\overline{v}$  is decreasing in  $\mu_{ss}$ .

An easy way to get intuition for this proposition is to consider the simple case when N = 2. With log utility and  $\beta \to 1$ , a type s = 0 household (who just made a transfer) with money holding  $M_t(0)$  spends  $P_tc_t(0) = \frac{1}{2}M_t(0)$  on current consumption and keeps  $M_{t+1}(1) = \frac{1}{2}M_t(0)$  money holding for the next period. With an inflation rate  $\mu_{ss}$ , the current money holdings of the two types are related by  $M_t(1) = \frac{1}{2\mu_{ss}}M_t(0)$ . The money market clearing condition  $M_t = \frac{1}{2}M_t(0) + \frac{1}{2}M_t(1)$  then implies that the shares of money holding are  $\frac{M_t(0)}{M_t} = \frac{4\mu_{ss}}{2\mu_{ss}+1}$  and  $\frac{M_t(1)}{M_t} = \frac{2}{2\mu_{ss}+1}$ . Moreover, denoting  $\overline{v}_t$  as the aggregate velocity and  $v_t(i)$  as the individual velocity of type i in period t, we can show that  $\overline{v}_t$  is given by

$$\bar{v}_t = \frac{1}{2} \frac{P_t c_t(0)}{M_t} + \frac{1}{2} \frac{P_t c_t(1)}{M_t}$$

$$= \frac{1}{2} \left( v_t(0) \right) \left( \frac{M_t(0)}{M_t} \right) + \frac{1}{2} \left( v_t(1) \right) \left( \frac{M_t(1)}{M_t} \right)$$

$$= \frac{\mu_{ss} + 1}{2\mu_{ss} + 1}$$

Therefore, the velocity is decreasing in money growth rate:  $\frac{d\bar{v}}{d\mu_{ss}} = -\frac{1}{(2\mu_{ss}+1)^2} < 0$ . The idea is that, the aggregate velocity is a weighted average of the individual velocities where the weights are given by the distribution of money holdings. With a higher money growth rate, a larger share of money is distributed to type s = 0 who has a smaller individual

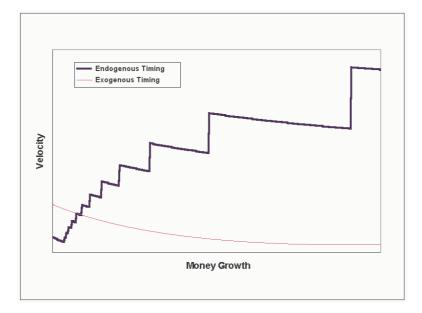


Figure 5: Velocity and Money Growth in the Long Run

velocity, thus lowering the aggregate velocity (Figure 5).

## 4.2 Endogenous-Timing Model

As discussed in section 3.2, with endogenous timing of money transfers, N is decreasing in  $\mu_{ss}$  because households choose to make transfers more frequently in response to a higher money growth. In the Appendix, it is shown that a reduction in N can raise the velocity of money. Combining this result with proposition 1, we have the following finding.

**Proposition 2:** In an endogenous-timing model with  $\beta \to 1$  and N > 1, as  $\mu_{ss}$  increases, (1)  $\overline{v}$  is decreasing when N is fixed, and (2)  $\overline{v}$  jumps up when N is adjusted.

As shown in Figure 5, the relationship between velocity and money growth implied by the endogenous-timing model is very different from that by the exogenous-timing model. Which model can match the data better?

Now, I use the cross-country data to examine the correlation between money growth rate and velocity. Using the IFS data of 23 OECD countries in 1970-1995, Figure 6 plots the (annual) income/consumption velocities of money measured in M1 and M2. The correlation

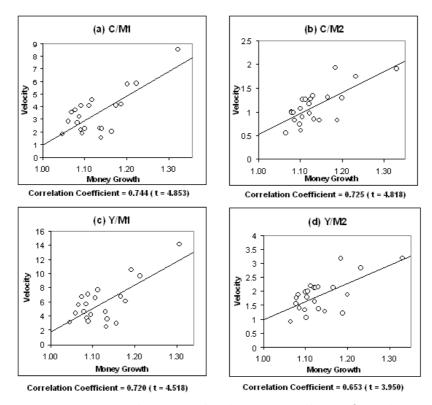


Figure 6: Velocity and Money Growth (OECD 1970-95)

coefficients between money growth rate and velocity are all significantly positive.

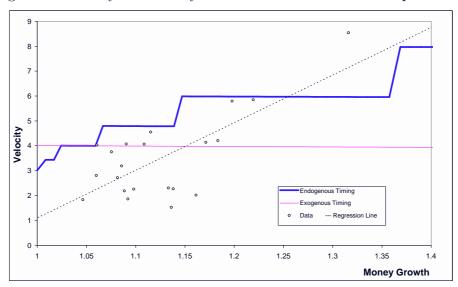


Figure 7: Velocity and Money Growth: Data and Model Implications

To compare the model implications with the data, I set the period length to be one month and choose the fixed cost parameter to generate a velocity that matches the US data of consumption velocity of M1. Figure 7 plots the cross-country data as well as the velocities implied by the exogenous-timing model and endogenous-timing model. The figure shows that the endogenous-timing model is more consistent with the positive relationship between  $\mu_{ss}$  and  $\bar{v}$  exhibited by the cross-country data.<sup>9</sup> Note that, by assuming that all countries share the same fixed cost parameters as the U.S., this exercise may have underestimated the fixed cost of these other countries. This may explain why the model tends to imply higher velocities than the data.

## 5 Short Run Responses to Money Shocks

In this section, I report results on the dynamic responses to money policy shocks. In Section 5.1, I consider the exogenous-timing model and derive the equilibrium effect of these shocks. This model displays special features such as a linear inflation response to shocks, liquidity effects, and sluggish price adjustment. Then, in Section 5.2, I consider the endogenous-timing model, and use numerical examples to show that all these features are not robust. In particular, monetary effects are non-linear with respect to the size of money shocks.

## 5.1 Exogenous-Timing Model

This section studies the short run effects of money supply shocks in an exogenous-timing model. Suppose an economy is initially in a symmetric stationary equilibrium with N types and the money growth rate is  $\mu_{ss} = 1$ . In period 1, there is a money growth shock  $\Delta \mu_1$ brought about by an open market operation. In subsection A, I first outline how to derive the transitional path for any size of N. In subsection B, for simplicity and for easy comparison with Grossman and Weiss (1983) and Rotemberg (1984), I then analyze as the benchmark the exogenous-timing model with N = 2. Finally, in subsection C, I choose parameters to match the data and simulate the effects of monetary shocks.

 $<sup>^{9}</sup>$ For more empirical support, see Grauwe and Polan (2001). In a different model setting, Rodríguez Mendizábal (2004) also derives the positive long run relationship between velocity and money growth and argues that it is consistent with the data.

#### [A]. Derivation of Transitional Path

The transitional path can be solved by using the following steps<sup>10</sup>:

(1) By using the money market equilibrium condition and the first order conditions of households, we can derive a set of equations expressing  $P_t$  in terms of  $P_{t-1}, ..., P_{t-N+1}$ . Given the initial prices, the whole sequence of equilibrium commodity prices can then be solved iteratively.

(2) The goods market equilibrium condition and the first order conditions of households can be used to compute the sequence of equilibrium consumption of each type.

(3) The first order conditions of households pin down the N-period interest rates:

$$\beta^{N} \prod_{j=1}^{N} R_{t+j-1} = \frac{P_{t+N-1} + \Delta M_{t+N}}{P_{t-1} + \Delta M_{t}}$$

The price sequence can be substituted into these equations to yield the interest rates  $R_t$ for  $t \ge N$  in terms of  $R_1, ..., R_{N-1}$ .

(4) Finally, by substituting the prices, interest rates and consumption derived above into the life-time budget constraints of households, we can derive N - 1 equations in N - 1unknowns  $R_1, ..., R_{N-1}$ .

## [B]. A Simple Example: N = 2

For simplicity, this section focuses on the benchmark case with N = 2 and derives the dynamic responses to a permanent increase in money growth <sup>11</sup>. Suppose initially there is no money growth ( $\mu_{ss} = 1$ ). Denote the households with zero money holding at the beginning of period one as type a (that is,  $Z_0^a = 0$ ) and denote the remaining households as type b (that is,  $Z_0^b > 0$ ). Let Eq.I denote the equilibrium derived in an exogenous-timing model. Figure 8 illustrates the dynamic responses of price, velocity and interest rate to this money shock when  $\beta = 0.96$  and  $\Delta \mu_1 = 5\%$ . The general features of the dynamic responses are derived in the Appendix and are summarized as follows <sup>12</sup>.

<sup>&</sup>lt;sup>10</sup>Details are given in the Appendix.

<sup>&</sup>lt;sup>11</sup>The effect of a temporary change in money growth is similar and is reported in the Appendix.

 $<sup>^{12}</sup>$ Exogenous-timing models discussed in Grossman and Weiss(1983) and Alvarez, Atkeson and Edmond(2003) can generate similar implications.

#### (1) Sluggish price adjustment

The inflation rate in period one is lower than the long run level. The reason is that the new money withdrawn by type a households is spent over the next two periods, and thus price level goes up gradually.

(2) Linear inflation response

In period one, the magnitude of price adjustment is proportional to the size of the money shock in the sense that the current inflation rate is a constant fraction of the money growth rate.

(3) Convergence to steady state with dampened oscillations

The price level oscillates around and converges to the new steady state price level.

(4) Liquidity effect

In period one, because only type a households are present in the asset market, they have to absorb all the money shock, leading to a liquidity effect<sup>13</sup>.

(5) Interest Rate Cycle

The nominal interest rate  $(R_t = \frac{1}{q_t})$  oscillates around  $\frac{\mu_1}{\beta}$  with lower rates in odd periods and higher rates in even periods, due to the persistent effect of wealth redistribution associated with open market operation.

(6) Variability of velocity

As discussed in Section 4, the money injection redistributes money holdings among households, resulting in the fluctuation of velocity.

#### [C]. A Calibrated Example: N = 5

This section assigns parameter values to match the consumption velocity of M1 of US. Setting a period as a month, and assuming that the money stock is constant in the steady state, I choose N = 5 to match the fact that the consumption velocity is around 4.

Figure 9 shows the simulated responses of the price level and the nominal interest rate to a 0.1% increase in the level of money supply.<sup>14</sup> As in the benchmark case, we can notice

<sup>&</sup>lt;sup>13</sup>Note that there is real liquidity effect but not nominal liquidity effect in this case because the permanent money shock leads to an inflation expectation that drives up the nominal interest rate.

<sup>&</sup>lt;sup>14</sup>The effect of a temporary change in money growth is reported in the Appendix.

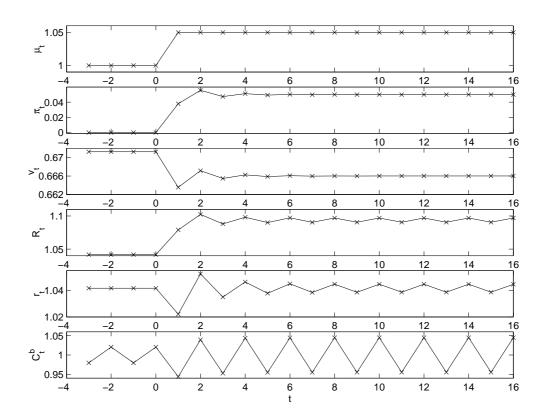


Figure 8: Response to 5% Permanent Money Shock in Exogenous Timing Model (N = 2)

that the price level responds to the money shock sluggishly. It takes N = 5 periods for the inflation rate to rise monotonically to the long-run level. Also, the inflation rate converges to the steady state level with dampened oscillations. The response of the real interest rate exhibits the liquidity effect and persistent oscillation. Notice that the duration of an interest rate cycle is N = 5.

## 5.2 Endogenous-Timing Model

In this section, I consider the effects of different monetary policies in an endogenous-timing model. Subsection A derives how policy effects of small money shocks depend on the degree of asset market segmentation. Subsection B studies the effects of monetary shocks of different sizes by deriving the impact responses and transitional paths.

#### [A]. Policy Effect and Degree of Asset Market Segmentation

In the exogenous-timing model, the response to money shocks depends on the degree of

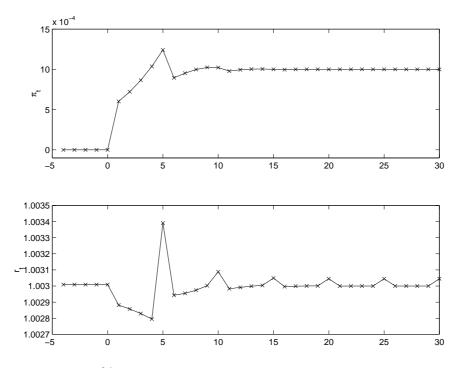


Figure 9: Response to 0.1% Permanent Money Shock in exogenous timing Model(N = 5)

asset market segmentation when the shock hits the economy. In an endogenous-timing model, this initial degree of market segmentation is determined by such fundamentals as long-run money growth rate and fixed cost. This section studies how the impact effects of *small* money shocks depend on these fundamentals. I focus on small shocks such that agents are not induced to adjust their transfer timing. A period is set as a month and pick  $\beta = 0.997$ . In this experiment, the long-run money growth ( $\mu_{ss}$ ) and fixed cost ( $\eta$ ) pin down the steady state degree of market segmentation. Suppose the economy is initially in steady state with N type and is hit by a temporary injection of money. Figure 10 reports the degree of market segmentation (N), the elasticities of inflation, interest rate and velocity with respect to money shocks for different combinations of  $\mu_{ss}$  and  $\eta$ . The elasticities are evaluated at the steady state values. Note that, for large  $\mu_{ss}$  and small  $\eta$ , there is no asset market segmentation (N = 1) and thus elasticity of inflation is one and neither interest rate nor velocity respond to the shock. For small  $\mu_{ss}$  and large  $\eta$ , the asset market is segmented. The elasticity of inflation is increasing in  $\mu_{ss}$  and increasing in  $\eta$ . Therefore, an

economy with lower long-run money growth and higher fixed cost should have higher degree of asset market segmentation, and thus with bigger liquidity effect, price sluggishness and reduction of velocity.

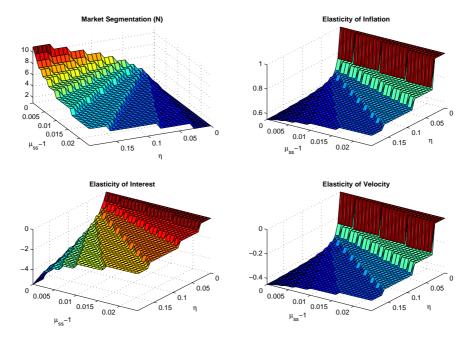


Figure 10: Monetary policy effect and asset market segmentation ( $\beta = 0.997$ )

#### [B]. Policy Effect and Size of Money Shock

In the last section, I study the policy effect for small shocks in economies with different initial degree of market segmentation. In this section, I fix the initial degree of market segmentation and study the effects of money shocks of different sizes. Firstly, it is straightforward to show the following result (Proved in the Appendix.):

In an endogenous-timing model with N > 1, for a sufficiently large money growth shock  $\Delta \mu_1$ :

(i) the equilibrium allocation in an exogenous-timing model (Eq.I) cannot be supported as an equilibrium,

(ii) there exists an equilibrium with no liquidity effect and no sluggish price response.

The idea is that for large  $\Delta \mu_1$ , the current real money balance of households absent from the asset market becomes so low that they are induced to pay the fixed cost and make money transfers, thus disturbing the equilibrium Eq.I. Moreover, when all agents are induced to make money transfers, there is no asset market segmentation, and thus liquidity effect and sluggish price response vanish. Several numerical examples are provided below to highlight the non-linear response to money shocks of different sizes. For simplicity, I consider an economy with N = 2 initially.

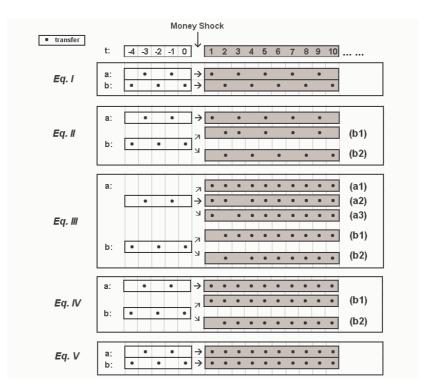


Figure 11: Examples of Equilibrium Transfer Timings

First, I consider a numerical example with  $N = 2, \beta = 0.96, \mu_{ss} = 1.02$  and  $\eta = 0.12^{15}$ . Suppose the (gross) money growth rate is raised permanently from  $\mu_{ss}$  to  $\mu_{ss} + \Delta \mu_1$  in period 1. Suppose the type i = a, b households split themselves into different groups by choosing different transfer timings. Let superscript (i, h) denotes the households in group h of type i. I define a *choice of transfer timings of a* (i, h) *household*,  $d^{i,h}$ , as an increasing sequence

<sup>&</sup>lt;sup>15</sup>This is the maximum size of fixed cost consistent with a SSE with N=2.

of integers so that this sequence contains all the periods in which this household makes a transfer. Different sizes of  $\Delta \mu_1$  can induce different patterns of equilibrium transfer timings. For example, equilibrium transfer timings for five different sizes of shocks are shown in Figure 11)<sup>16</sup>:

$$\begin{split} Eq.I: \ d^a &= (1,3,5,7,\ldots) \ \text{and} \ d^{b,1} = (2,4,6,8,\ldots) \ \text{for} \ \Delta \mu_1 = 0.01 \\ Eq.II: \ d^a &= (1,3,5,7,\ldots), \ d^{b,1} = (2,3,5,7,\ldots) \ \text{and} \ d^{b,2} = (2,4,6,8,\ldots) \ \text{for} \ \Delta \mu_1 = 0.05 \\ Eq.III: \ d^{a,1} &= (1,2,3,4,\ldots), \ d^{a,1} = (1,2,4,5,\ldots), \ d^{a,1} = (1,3,4,5,\ldots), \ d^{b,1} = (2,3,4,5,\ldots) \\ \text{and} \ d^{b,2} &= (2,4,5,6,\ldots) \ \text{for} \ \Delta \mu_1 = 0.07 \end{split}$$

 $Eq.IV: d^{a} = (1, 2, 3, 4, ...), d^{b,1} = (1, 2, 3, 4, ...) \text{ and } d^{b,2} = (2, 3, 4, 5, ...) \text{ for } \Delta \mu_{1} = 0.09$  $Eq.V: d^{a} = (1, 2, 3, 4, ...) \text{ and } d^{b,1} = (1, 2, 3, 4, ...) \text{ for } \Delta \mu_{1} = 0.10$ 

In Eq.I, all households choose not to change their transfer timings. In Eq.II, type *a* households do not adjust their transfer timings. Type *b* households are split into two groups. Group (b, 1) households, staring from period 3, switch to make money transfers in odd periods while group (b, 2) households do not adjust their transfer timings. In Eq.III, households gradually adjust to the long-run pattern of making money transfer every period. Type *a* households are split into three groups and *b* households split into two groups. Starting from period four, all households choose to make money transfers every period. In Eq.IV, type *a* households choose to make transfers every period while type *b* households are split into two groups. Group (b, 1) households, starting from period 1, make money transfers every period while type (b, 2) households start to do so in period 2. Finally, in Eq.V, all households choose to make money transfers every period.

Note that in Eq.III and Eq.IV, while all agents make money transfers every period in the long-run, type b agents decide not to attend the asset market in the current period because they have positive money balance in their checking account and the gain from transferring money cannot compensate for the fixed cost. We will see below that, when the size of fixed cost is small, Eq.III and Eq.IV may not exist.

<sup>&</sup>lt;sup>16</sup>To derive an equilibrium transitional path for each size of money shock  $\Delta \mu_1$ , I repeat the following steps: (1) Conjecture households' timings of transfers. (2) Aggregate household choices and compute the market clearing prices. (3) Given the prices, derive optimal choices of households. Restart from (1) by updating the initial conjecture appropriately if needed.

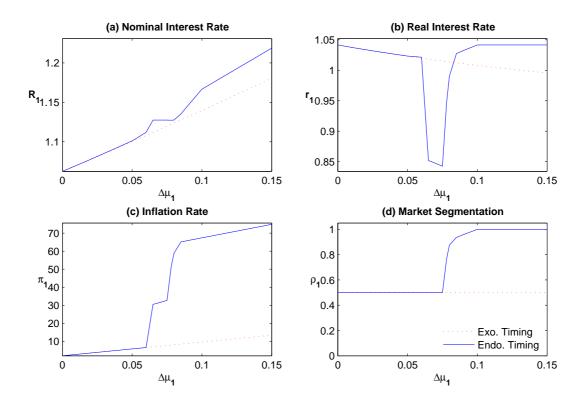


Figure 12: Response to Permanent Money Shocks in Period 1

Figure 12 plots the impact responses of interest rate, inflation rate and degree of market segmentation (the fraction of agents attending the asset market, denoted by  $\rho_1$ ) to money shocks in period one.

Figure 12 shows that, unlike in the exogenous-timing model, the responses to money shocks in an endogenous-timing model can be non-linear and non-monotonic. For small shocks ( $\Delta \mu_1 \in [0, 0.06)$ ), an exogenous-timing model is a good approximation of the endogenoustiming model because the gain from adjusting transfer timings is small relative to the fixed cost (Eq.I and Eq.II). But for large shocks, implications of the exogenous-timing model are not robust.

For  $\Delta \mu_1 \in [0.06, 0.08)$ , households gradually adjust to make money transfers every period (Eq.III). Higher transfer frequency raises current and future inflation rates. With the degree of market segmentation stays at  $\rho = 0.5$ , the real interest rate drops.

For  $\Delta \mu_1 \in [0.08, 0.10)$ , type b households start to participate in the asset market in period

one (Eq.IV). As  $\rho$  increases from 0.5 to 1, real interest rate goes up and the magnitude of the liquidity effect reduces. Moreover, with higher speed of money circulation, inflation rate goes up.

Finally, for  $\Delta \mu_1 > 1.10$ ,  $\rho = 1$ , all households choose to attend the asset market every period (*Eq.IV*). As a result, there is no liquidity effect or sluggish price response.

Figure 13 shows the responses to money shocks in period 1 ( $\beta = 0.96, \mu_{ss} = 0, \eta = 0.12$ ) for different sizes of the fixed cost  $\eta$ . As  $\eta$  reduces, type *b* households have higher incentive to pay the fixed cost and transfer money in the current period. As a result, for a given size of money shock,  $R_1$ ,  $\pi_1$  and  $\rho_1$  are (weakly) increasing in  $\eta$ . Thus, the implications of the exogenous-timing model is less robust for smaller  $\eta$ . Moreover, as mentioned above, when the fixed cost is small, Eq.III and Eq.IV do not exist.

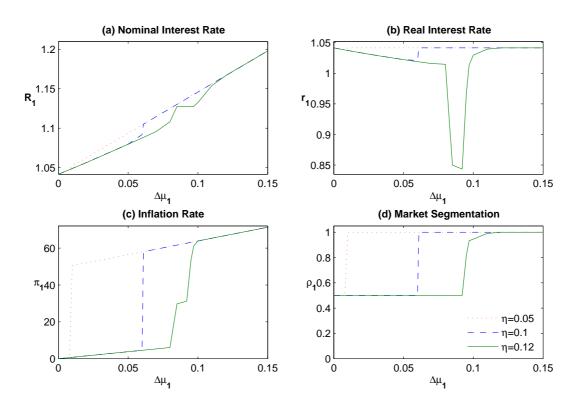


Figure 13: Response to Permanent Money Shocks for Different Fixed Costs

Figure 14 plots the dynamic responses of the real interest rate to a 5% money shock for different sizes of fixed cost. When the fixed cost is prohibitively high (as in the exogenous-

timing model), we have Eq.I with liquidity effect and persistent oscillation. When  $\eta = 0.12$ , we have Eq.II with the interest rate oscillation dampened. Finally, when  $\eta = 0.05$ , we have Eq.V with the liquidity effect vanished and the real interest rate constant over time.

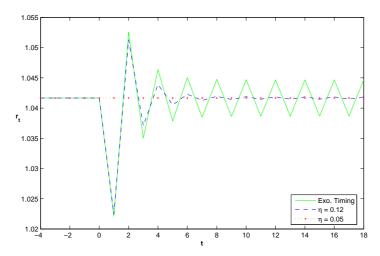


Figure 14: Response to a Permanent 5% Money Shock

Figure 15 reports the responses to money shocks in period 1 ( $\beta = 0.96, \mu_{ss} = 0, \eta = 0.12$ ) for different long-run money growth rates. For a given money shock, it is easier to disturb Eq.I and induce agents to adjust their transfer timing for a higher  $\mu_{ss}$ .

To pick more realistic parameter values, we can set  $\beta = 0.994$  and  $\mu_{ss} - 1 = 0.8\%$  so that the model with N = 2 generates the consumption velocity in the data. The range of fixed cost consistent with N = 2 in the steady state is [0.014, 0.041]. Figure 16 and Table 1 report the impact responses to money shock in period 1 for different sizes of fixed costs. As shown in the previous example, for a smaller fixed cost, households have more incentive to deviate from the exogenous-timing equilibrium. To disturb Eq.I,  $\Delta\mu_1 = 0.1\%$  is needed for  $\eta = 0.015$  and  $\Delta\mu_1 = 0.7\%$  is needed for  $\eta = 0.041$ . To have  $\rho = 1$  and liquidity effect vanished (that is Eq.V),  $\Delta\mu_1 = 0.2\%$  is needed for  $\eta = 0.015$  and  $\Delta\mu_1 = 3\%$  is needed for  $\eta = 0.041$ .

Now, we study the effect of a temporary money growth shock. In period one, the (gross) money growth rate is raised temporarily from  $\mu_{ss}$  to  $\mu_1 = \mu_{ss} + \Delta \mu_1$  and then it drops back

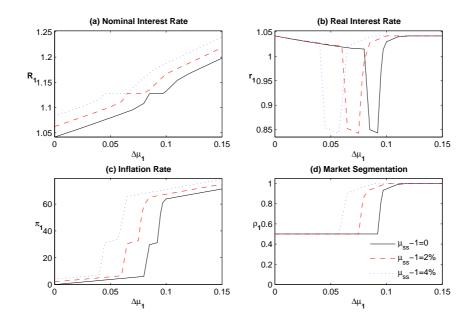


Figure 15: Response to Permanent Money Shocks in Period 1 for Different Long-run Money Growth Rates

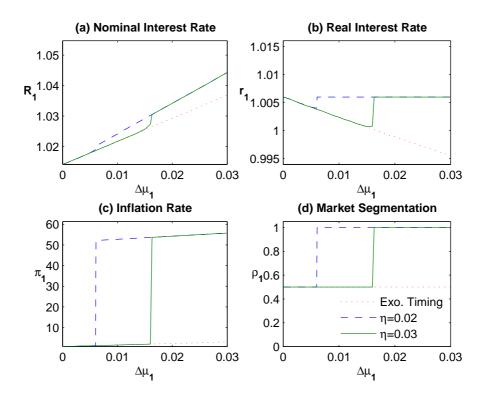


Figure 16: Response to Permanent Money Shocks in Period 1  $\beta = 0.994, \mu_{ss} - 1 = 0.8\%$ 

$\frac{1}{1000} = 1.1000 + 1.1000$											
	$\eta = 0.015$		$\eta = 0.020$		$\eta = 0.030$		$\eta = 0.041$				
$\Delta \mu_1$	$r_1 - 1$	$\pi_1$									
0.000	0.60	0.80	0.60	0.80	0.60	0.80	0.60	0.80			
0.001	0.57	0.88	0.57	0.88	0.57	0.88	0.57	0.88			
0.002	0.60	51.55	0.53	0.95	0.53	0.95	0.53	0.95			
0.003	0.60	51.70	0.49	1.03	0.49	1.03	0.49	1.03			
0.004	0.60	51.85	0.46	1.10	0.45	1.10	0.45	1.10			
0.005	0.60	52.00	0.42	1.18	0.42	1.18	0.42	1.18			
0.006	0.60	52.15	0.40	1.25	0.38	1.25	0.38	1.25			
0.007	0.60	52.30	0.60	52.30	0.35	1.33	0.35	1.33			
0.008	0.60	52.45	0.60	52.45	0.31	1.40	0.31	1.40			
0.009	0.60	52.60	0.60	52.60	0.27	1.48	0.27	1.48			
0.010	0.60	52.75	0.60	52.75	0.24	1.55	0.24	1.55			
0.015	0.60	53.50	0.60	53.50	0.07	1.93	0.06	1.93			
0.020	0.60	54.25	0.60	54.25	0.60	54.25	-0.11	2.30			
0.025	0.60	55.00	0.60	55.00	0.60	55.00	-0.27	2.68			
0.030	0.60	55.75	0.60	55.75	0.60	55.75	0.60	55.75			

Table 1: Response to money shock in period 1 ( $\beta = 0.994, \mu_{ss} - 1 = 0.8\%$ )

In each column, the first horizontal line indicates the threshold that Eq.I is not supported and the second line indicates the threshold that Eq.V can be supported.

to  $\mu_t = \mu_{ss}$  for  $t \ge 2$ . Figure 17 reports the impact responses in period one for  $\mu_{ss} = 1$ ,  $\beta = 0.96$  and  $\eta = 0.12$ . For  $\Delta \mu_1 > 5\%$ , type *b* households starts to attend the asset market in period one. As a result the nominal interest rate starts to rise and the liquidity effect diminishes. Figure 18 reports the impact responses for  $\mu_{ss} - 1 = 0.8\%$ ,  $\beta = 0.994$  and  $\eta = 0.041$ .

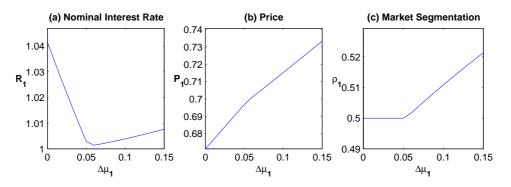


Figure 17: Response to Temporary Money Shocks in Period 1 ( $\mu_{ss}-1=0, \beta=0.96, \eta=0.12$ )

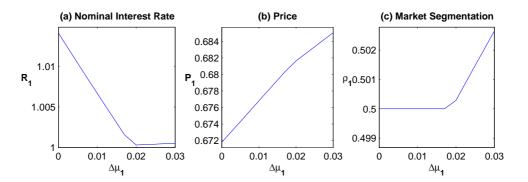


Figure 18: Response to Temporary Money Shocks in Period 1 ( $\mu_{ss} - 1 = 0.8\%, \beta = 0.994, \eta = 0.994$ 0.041)

Table 2: Response to money shock in period 1 ( $\beta = 0.994, \mu_{ss} - 1 = 0.8\%$ )												
	$\eta = 0.015$		$\eta = 0.020$		$\eta = 0.030$		Exogenous-Timing					
$\Delta \mu_1$	$R_1 - 1$	$P_1$	$R_1 - 1$	$P_1$	$R_1 - 1$	$P_1$	$R_1 - 1$	$P_1$				
0.000	1.41	0.67	1.41	0.67	1.41	0.67	1.41	0.67				
0.001	1.33	0.67	1.33	0.67	1.33	0.67	1.33	0.67				
0.002	1.26	0.67	1.26	0.67	1.26	0.67	1.26	0.67				
0.003	1.20	0.67	1.18	0.67	1.18	0.67	1.18	0.67				
0.004	1.13	0.67	1.11	0.67	1.11	0.67	1.11	0.67				
0.005	1.07	0.67	1.04	0.67	1.04	0.67	1.03	0.67				
0.006	1.03	0.67	0.96	0.67	0.96	0.67	0.96	0.67				
0.007	0.98	0.68	0.89	0.68	0.89	0.68	0.89	0.68				
0.008	0.93	0.68	0.82	0.68	0.81	0.68	0.81	0.68				
0.009	0.88	0.68	0.74	0.68	0.74	0.68	0.74	0.68				
0.010	0.82	0.68	0.68	0.68	0.67	0.68	0.67	0.68				
0.011	0.78	0.68	0.61	0.68	0.60	0.68	0.59	0.68				
0.012	0.73	0.68	0.54	0.68	0.52	0.68	0.52	0.68				
0.013	0.68	0.68	0.48	0.68	0.45	0.68	0.45	0.68				
0.014	0.64	0.68	0.41	0.68	0.38	0.68	0.38	0.68				
0.015	0.58	0.68	0.35	0.68	0.31	0.68	0.30	0.68				

0.8%)  $(\rho$ 1 1. 0 00 4 1 D

The horizontal line in each column indicates the threshold that Eq.I is not supported.

# 6 Conclusion

I have developed a monetary model to endogenize agents' decision on money transfers between the asset market and the goods market by introducing a fixed transaction cost. By modelling the degree of market segmentation, this paper also endogenizes the magnitudes of liquidity effects, price sluggishness and variability of velocity. I show that the implications of an exogenous-timing model are not robust in terms of the short run and long run effects of monetary policy. I show that the endogenous-timing model can generate the positive long run relationship between money growth and velocity in the data which the exogenous-timing model fails to capture. I also study the short run effects of unanticipated and anticipated money shocks. First, in an exogenous-timing model, responses to money shocks are linear and monotonic. By contrast, in an endogenous-timing model, responses are non-linear and non-monotonic. Second, an exogenous-timing model is a good approximation of the endogenous-timing model only for small money shocks. For large money shocks, implications of the exogenous-timing model are not robust. In particular, for large persistent shocks, there is no liquidity effect and no sluggish price response in an endogenous-timing model.

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