

Outline



- Components of Personality
- Limited Energy
- Psychological Types
- Myers-Briggs Type Indicator (MBTI)
- Development
- Life Goals
- Religion

Components of Personality

- Conscious and Unconscious Components
 - Conscious
 - Ego
 - 1 dominant attitude
 1 or 2 dominant functions
 - Unconscious
 - Personal Unconscious
 - Complexes Collective Unconscious
 - Archetypes

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Archetypes

- An inherited predisposition to respond to certain aspects of the world a certain way
 - Persona
 - Animus / Anima
 - Shadow
 - Mother
 - Trickster
 - Hero
 - The Way
 - Rebirth
 - Wise Old Man



Limited Energy

- Only so much libidinal energy to nourish the psyche (personality)
 - If energy is dominant in one aspect of psyche
 It will be deficient elsewhere
 - Striving for balance
- Principles
 - Principles of Equivalence
 - Principle of Opposites
 - Principle of Entropy

Psychological Types

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Attitudes

- Extrovert vs. Introvert
- Functions of Thought
 - Sensing vs. Intuiting
 - Thinking vs. Feeling





Attitudes

Extraversion

- · Act first, think later • Feel deprived when cut-off from interaction with the outside world
- Usually motivated by the outside world of people and things
- Enjoy variety and
- change in people and relationships
- Introversion
 - Think first, then act • Regularly require
 - "private time" to recharge batteries Motivated internally
 - Mind is sometimes so active it is "closed" to outside world
 - Prefer one-to-one communication and relationships

Irrational Functions

Sensing

- · Live in the present • Practical and uses common
- sense solutions
- Memory is rich in detail of facts and past events
- Live based on past experience
- Like clear and concrete information
 - Dislike guessing when facts are "fuzzv
- IntuitingLive in the future
 - Imaginative and creative/innovative
 - Memory emphasizes patterns, contexts, and connections
 - Live based on theoretical understanding
 - Comfortable with ambiguous, fuzzy data
 - Make the best possible guess

Rational Functions

Thinking

- Search for facts and logic to make decisions
- Focus on tasks and work to be accomplished
- · Objective and analytical Accept conflict as a
- natural, normal part of relationships with people
- Feeling
 - Uses personal feelings and thinks of impact on others when making decisions
 - · Sensitive to people's needs and reactions
 - Seeks consensus and popular opinions
 - Unsettled by conflict

Combining Functions

Judging

- Plan before taking action
- Focus on task-related action
- Work best and less stressed when ahead of deadlines
- Use deadlines and standard routines to manage life

Perceiving

- Work it out as you go along
- Like to multitask and need variety
- Work best close to the deadlines
- Need flexibility, freedom and variety

Myers-Briggs

Jobs

ISTJ

- · Cautious, conservative,
- and quiet Literal, realistic, and practical
- Careful and precise
- Logical, honest, and matter of fact
- Resistant to change and comfortable with routine
- Hard working and
- responsible

Meteorologist

- Paralegal
- Accountant
- Real Estate Broker • Construction / Building Inspector
- Police Detective
- Agricultural Scientist
- Biomedical Researcher
- Office Manager
 - Credit Analyst

ESTJ

- Energetic, friendly, and outspoken
- · Productive, organized and
- efficient
- Realistic and sensible
- Skeptical about new or untested ideas
- Honest and direct to the point of bluntness
- Quick decision makers, opinionated, traditional, serious, and accountable
- Jobs
 - Military Officer Paralegal
 - Real Estate Agent
 - Budget Analyst
 - Database Manager
 - Corporate Financial Attorney
 - Pharmacist
 - Credit Counsellor Insurance Agent
 - Teacher (Technical)
 - Property Manager

ISFJ

- Cautious, gentle, and thoughtful
- Hesitant until they know people well then affectionate and caring
- Very literal and aware of the
- physical world Uncompromising about personal standards and easily offended
 - BookkeeperHospice Worker
 - Guidance Counsellor •
 - Special Education Teacher •

Credit Counsellor

Customer Service Representative

ESFJ

- Active, friendly, and energetic
 Outgoing, affectionate, and talkative
 Concerned about others and
- careful to be polite and cooperative
- Realistic, literal, and conscientious
- Highly sensitive and easily hurt
- Organized, responsible, and conventional

Jobs

- Real Estate Agent Personal Fitness Trainer
- Veterinarian Special Education Teacher
- Credit CounsellorRegistered Nurse
- Home Health Worker
- Massage Therapist
- Athletic Coach
- Food Service / Lodging Owner
- Travel Agent

ISTP

- Logical, pragmatic, and matter of fact
- Quiet, unassuming, and autonomous
- · Realistic, pragmatic, and
- aloof
- · Impulsive and curious about the physical world
- Flexible and resourceful
- Objective and unemotional
- Jobs
 - Computer Programmer Commercial Pilot
 - Crisis Hotline Operator
 - Police Officer
 - Software Developer
 - Paralegal
 - Private Investigator
 - Fire FighterPhysical Therapist
 - Pharmacist
 - Animal Trainer

 Diligent and conscientious, organized and decisive Genealogist

Jobs

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 Dietician LibrarianInterior Decorator

 Paralegal •

ESTP

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practical

- · Active, adventurous, and impulsive
- Talkative and curious
- Casual, adaptive, and free spirited
- Logical and calm but capable of great humour, fun, and charm
 - Private Investigator • Tour Agent

Jobs

Stockbroker

Corrections Officer

Insurance Agent

Civil Engineer

• Entrepreneur

Marine Biologist

- Observant and totally present • Professional Athlete or Coach in the moment, literal and
 - Developer of Electronic Games

ISFP

- Kind, humble, and highly empathetic
- Thoughtful, faithful, and affectionate with those they know well
- Sensitive to criticism and
- easily hurt
- Quiet, soft-spoken, and
- gentle
- Adaptable, responsive, and curious
- Realistic and down to earth
- Jobs Occupational Therapist
 - Designer
 - Massage Therapist
 - Customer Service Representative Chef
- Paralegal
- Registered Nurse ٠
- Dental Hygienist
- Travel Agent / Tour Operator
 Home Health Worker
- Drug Addiction Counsellor

ESFP

- Warm, gregarious, and playful
- · Impulsive, curious, and
- talkative
- Sensitive, caring, and gentle
- Social and unpredictable with a great zeal for life
- Active, responsive, and highly aware of the physical world
- Jobs
 - Early Childhood Education
 - Physical Therapist
 - Social Worker
 - Public Relations Specialist
 - Radiological Technician
 - Occupational Therapist • Travel Agent / Tour Operator
 - Actor
 - Veterinarian
 - Occupational Therapist
 - Marine Biologist

INFJ

- Creative, original, and independent; Thoughtful, warm, and sensitive
- Global thinkers with great passion for their unique vision
- · Cautious, deliberate, and
- planful • Organized, productive, and
- decisive
- Reserved and polite

Jobs

- Special Education Teacher
- Drug Addiction Counsellor
 Holistic Health Practitioner
- Speech Pathologist
- Career Counsellor
- Environmental Attorney
- Therapist Editor / Art Director (Web Sites)
- Writer
- Mediator / Conflict Resolution Religious Educator

ENFJ

- · Friendly, outgoing, and enthusiastic
- Affectionate articulate, and tactful
- Highly empathetic but easily
- hurt
- Creative and original
- Decisive and passionately opinionated, productive, organized, and responsible
- Jobs
 - Advertising Account Executive
 Magazine Editor
 - Therapist
 - Corporate Trainer
 - Bilingual Education Teacher
 Fund Raiser
- TV Producer
- ٠ •
- Marketing Executive
 - Writer / Journalist Social Worker
 - Human Resources Professional

INFP

- · Quiet, reserved, and kind
- Deeply passionate, sensitive, and easily hurt
- Loving and dedicated to
- those close to them
- Creative, original, and imaginative
- Curious and flexible in small
- matters Nonconforming
- Massage Therapist Social Worker

Jobs

Librarian

Psychologist

- Fashion Designer

Human Resources Professional

College Professor: Humanities

 Translator / Interpreter Religious Worker

 Holistic Health Practitioner • Editor / Art Director (Web Site)

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ENFP

- Enthusiastic, talkative, and outgoing
- · Clever, curious, and
- playful
- · Deeply caring, sensitive,
- and gentle
- Highly innovative, creative, optimistic, and unique
- Adaptable and resourceful but sometimes disorganized
- Advertising Account Executive

Jobs

- Developer of Educational Software Actor
- Journalist / Magazine Reporter
- Graphics Designer
- Art Director
- Copy Writer
- Psychologist
- Inventor
- Human Resources Profession Child Welfare Counsellor

INTJ

- Autonomous, aloof, and intellectual
- · Imaginative, innovative, and
- unique
- Critical, analytical, and logical
- Intellectually curious, driven to learn and increase their competence and knowledge
- Socially cautious and reserved
- Organized and definitive

Jobs

- News Analyst Design Engineer
- Biomedical Researcher
- Software Developer
- PsychiatristCardiologist
- Freelancer Writer
- Media Planner
- Chief Financial Officer
- Webmaster
- Desktop Publishing Specialist

ENTJ

- Friendly, strong willed, and outspoken · Honest, logical and
- demanding of selves and others
- Driven to demonstrate
- competence Creative with a global
- perspective
- Decisive, organized, and efficient
- Jobs
 - Chief Executive Officer Politician
 - Franchise Owner
 - Corporate Finance Attorney
 - Personnel Financial Planner
 - Real Estate Developer
 - Marketing Executive
 - Investment Consultant
 Economic Analyst
 - Chemical Engineer
 - Judge

INTP

- Quiet, independent, and private
- Logical and unemotional
- · Creative, ingenious, and
- innovative, global thinkers
- Curious and driven to increase their competence
- Casual, and adaptive
- Nonconforming and
- unpredictable
- Jobs
 - Computer Software Developer
 - Legal Mediator
 Financial Analyst
 - Economist
 - College Professor
 - Musician
 - Web Site Designer
 - InvestigatorNeurologist

 - Pharmaceutical Researcher Network Integration Specialist

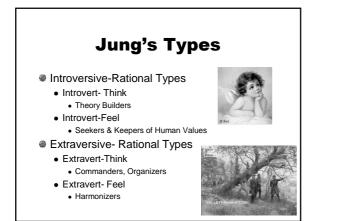
ENTP

- Friendly, charming, and
- outgoingQuick-witted, energetic, and irreverent
- Ingenious, imaginative,
- and creative
- Curious, flexible, and unpredictable
- Logical and analytical

Jobs • Entrepreneur

- Investment Banker
- Marketing Consultant
- CopywriterTalk Show HostReal Estate Developer
- Actor
- Strategic Planner

- Motivational Speaker
 Internet Marketer
 Advertising Creative Director



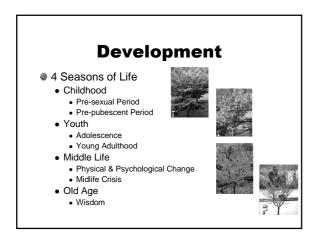


- Introversive-Irrational Types
 Introvert-Sense
 - Introvert-Sense
 Super-Dependable
 - Super-Dependab
 Introvert-Intuit
 - Visionary / Prophet
- Extraversive-Irrational Types
 - Extravert-Sense
 - Supreme Realist
 - Extravert-Intuit
 - Innovators



Therapy Matches

- Therapy to Match Function
 - Thinking Function
 - Psychoanalysis, Transactional Analysis, Rationalemotive Therapy
 - Intuition Function
 - Jungian Analysis, Transcendental Meditation
 Sense Function
 - Gestalt Psychotherapy, Behaviour Modification
 Feeling Function
 - Encounter Groups, Psychodrama, Client-Centered Therapy





Religion

Ghrist \rightarrow Symbol of Self

- Synthesis of Opposites
 - Spiritual → Good Christ
 - Material → Bad Antichrist
- Foreshadowing current split in religious research?
 - Religion vs. Spirituality
 - Internal vs. External Motivation